

Message Text

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PAGE 01 STATE 225576

42
ORIGIN EB-11

INFO OCT-01 SS-20 COME-00 PER-05 A-01 AF-05 ARA-10 NEA-05

EUR-10 EA-07 RSC-01 ISO-00 /076 R

DRAFTED BY EB/CBA:DMSEARBY
APPROVED BY UNDER SECRETARY CASEY
COMMERCE - SECRETARY DENT
COM/BIC - MR. VAN GESSEL
COM/OFF - SEC/PERS - MR. WILL
EB/EX - MISS WILSON
EB - MR. ARMSTRONG
DG/PER - MR. BLOOD (ACTING)
DG/PER/MGT - MR. CURRAN

----- 003728

R 151510Z NOV 73
FM SECSTATE WASHDC
TO ALL DIPLOMATIC AND CONSULAR POSTS

UNCLAS STATE 225576

INFORM CONSULS

E.O. 11652 N/A
TAGS: BEXP, APER, XX

SUBJECT: INCENTIVE AWARDS PROGRAM

FOR CHIEFS OF MISSION AND PRINCIPAL OFFICERS

1. COMMERCE SECRETARY DENT AND UNDER SECRETARY CASEY
MET NOVEMBER 12 TO DISCUSS VARIOUS ASPECTS OF THE
COMMERCIAL PROGRAM. SUMMARY WILL BE SENT SEPARATELY.
HOWEVER, IT WAS AGREED TO CALL YOUR ATTENTION TO THE
BELIEF OF MESSRS. DENT AND CASEY THAT PERSONNEL
INVOLVED IN ECONOMIC/COMMERCIAL ACTIVITIES SHOULD BE
RECEIVING GREATER PUBLIC RECOGNITION. WE ARE NOT
SUGGESTING ANY DEROGATION FROM HIGH STANDARDS, BUT WE
RECOGNIZE THAT SUPERVISORS OFTEN NEED PRODDING TO REMIND
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THEM OF PROGRAM.

2. AS YOU KNOW, BOTH STATE AND COMMERCE HAVE INCENTIVE AWARDS PROGRAMS DESIGNED FOR THIS PURPOSE. INFORMATION ON STATE AWARDS IS CONTAINED IN 3 FAM 640. INFORMATION ON COMMERCE AWARDS WILL BE SENT TO ALL POSTS BY POUCH.

3. WE WOULD HOPE THAT WHEN YOU ARE CONSIDERING AWARDS FOR YOUR STAFF DUE CONSIDERATION WILL BE GIVEN TO ECONOMIC/COMMERCIAL INDIVIDUALS OR UNITS, AS WELL AS OTHER COMPONENTS WHICH MAKE SIGNIFICANT CONTRIBUTIONS

TO ECONOMIC/COMMERCIAL PROGRAMS. IN THE EVENT YOU FEEL A PARTICULAR SITUATION WARRANTS AN AWARD BY THE DEPARTMENT OF COMMERCE EITHER IN ADDITION TO OR AS AN ALTERNATE TO A STATE AWARD, COMMERCE HAS AGREED TO ACCEPT NOMINATIONS FROM AMBASSADORS AND PRINCIPAL OFFICERS FOR CONSIDERATION. RUSH

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NNN

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To: ALL POSTS
Type: TE
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